

ONSITE

THE OFFICIAL NEWSLETTER OF MELCO & LANHAMS MITRE 10 HOME & TRADE



Welcome...to our first issue of 'ONSITE' for our valued Melco & Lanhams account customers. In this Newsletter, we attempt to keep you up to date with all the happenings in our company and let you know of any new products or services we have on offer. We'd love to hear any feedback so make sure you let any of our staff or sales reps know what you think or would like to hear about.

John Melville & Dave Lanham committed to a long future for the new company.

New Beginnings

March 1st marked the beginning of a new era for the Melco & Lanhams group of stores as the two businesses merged together to form a new entity. The new company known as 'Sunshine Hardware' will continue to be predominantly family owned by the Lanhams & Melville families. The Lanhams & Melco names will remain with their respective stores however account customers now will have the opportunity to utilize their account facilities at six locations across the Sunshine and Cooloola Coasts. With support and investment from the

Mitre 10 group, the new Lanhams/Melco stores will be able to offer a wider and more competitive range of product than ever whilst still retaining all of the old staff and services that our customers have become accustomed to.

In the coming months, we will be working to maximize the facilities available to us to streamline our distribution and work to make it easier for our customers to do business with us. This is a challenging process and we will be doing our best to minimize disruption during this period. On behalf of everyone at Melco & Lanhams, we would like to thank all of our customers for their support over the years and we will be working hard to take our service levels to new heights.



TOOL OF THE MONTH



*Awesome Deal
Builders Check
this Out!!*

\$798

save over \$250

HITACHI
Inspire the Next

305MM SLIDE COMPOUND MITRE SAW

1520W. Highest subfence available. Bevels Left and Right. Belt driven. Includes laser marker. Comes with standard accessories of dust bag, vice assembly, box wrench, and rear stabiliser.

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COMMERCIAL APPLIANCE SPECIALISTS

Melco & Lanhams offer an extensive range of appliances and air conditioning from our Commercial Electrical Team. We specialize in providing Kitchen Appliance Packages, Laundry, Refrigeration and Air Conditioning at commercial pricing to Builders, Developers, Kitchen Manufacturers and other Trade Clients. This service is backed up by membership in the Bi-Rite Electrical Franchise that the group has access to. We cover a huge range of leading quality brands including Baumatic, Ilve, Smeg, Blanco, Westinghouse, LG, Whirlpool, Samsung and Fisher & Paykel just to name a few. Additionally, we are the largest seller of the Italian Brand Venini which we offer a 3 year warranty on. Your Melco/Lanhams Sales Representative can give you more information on our service or ask them about our display showrooms available for you or your clients. Alternatively, you can contact Tony or Mandy direct on 5441 1255 for a quotation or more information.



Did you know?

All our delivery trucks will be rebranded in the coming weeks, please feel free to let us know what you think!

Melco & Lanhams own 9 of their own crane trucks which are located across the Sunshine and Cooloola Coasts. We deliver not only to the entire local region but have delivered builders materials as far away as Cairns, Melbourne & even Vanuatu!

Kunda Park is an awesome distribution facility and is now the new hub of our delivery service.



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crikey

NAMBOUR GRAND OPENING

On Saturday 15th March we held our Grand Opening for the rebranding of our Nambour store. The event included a very entertaining band, clown, facepainter, free sausage sizzle, jumping castle, a couple of our very generous staff members shaving for a cure in support of the Leukaemia Foundation, some great red hot specials and heaps more. We had an awesome turnout on the day and were really overwhelmed by all the wonderful support from the public about new look and name.

Get the Goss

Wayne Cook "Cookie" celebrated his 60th Birthday last month. Cookie has been representing Melco in Gympie for many years, and is well known throughout the area for his golfing and socializing capabilities (and he knows a fair bit about timber and hardware too).



It's great to see Gerald Harris (Trade Manager - Gympie) has returned to work after a number of months away suffering from a painful back injury. Gerald's trade team at Gympie covered for him most of the time he was away, with special thanks going to Vicki and Nev who worked extra hard keeping things on track through this difficult time.



And expect to see a copy of ONSITE with every invoice or statement you receive via email or post.

LANHAMS
Works for me!

MELCO
HARDWARE GROUP

KUNDA PARK NAMBOUR GYMPIE NOOSA COORAY

MITRE 10
Home&Trade