

MELCO

ONSITE

THE OFFICIAL NEWSLETTER OF MELCO & LANHAMS MITRE 10 HOME & TRADE

GOT THE COAST COVERED!



Our purpose built Kunda Park branch is the main distribution point for our trade sales and deliveries for the Sunshine Coast Region. Our team of experienced sales & delivery staff can assist with all facets of getting your product on site for your project, from quoting and ordering to the goods being delivered to site on time. With EIGHT experienced Sales Reps based on the Sunshine Coast, Gympie & Wide Bay, we have all areas covered as well as offering a delivery and sales support service to as far as Hervey Bay and Gold Coast for those 'one off' jobs. Just this month, such jobs have taken us to Bowen, Kilcoy and Magnetic Island. We run deliveries daily to the Sunshine Coast and Hinterland in conjunction with a dedicated service to Brisbane every Tuesday and Thursday. To facilitate all these deliveries throughout our large service area we're now running six large crane trucks and have two teams of yardmen working split shifts.

For all Trade Sales enquiries, please don't hesitate to contact us.

Ross McMaster – Trade Manager – 5477 2601

Dan McCracken – Assistant Trade Manager – 5477 2607

Glen Salway – Dispatch Manager – 5477 2615

Marilyn Clarke – Dispatch – 5477 2611

Olivia Palmer – Sales Coordinator – 5477 2621

Shanelle Moisy - Sales Coordinator – 5477 2630



Kunda Park Distribution Centre



Dan, Ross & Glen

Shanelle, Marilyn & Olivia

Our experienced Sales Reps are just a phone call away.

Ian Dauth – 0418 711310 - Kunda Park

Thor McElligott - 0419 775822 - Kunda Park

Russell Maher – 0412 711076 - Nambour

Edd Gurton – 0411 209461 - Nambour

Steve Harris – 0418 714725 - Noosa

Peter Perry – 0418 713416 - Noosa

Peter Preston - 0408 714570 - Gympie

Wayne Cook - 0408 713969 - Gympie

TOOL OF THE MONTH

\$97



SAVE OVER
\$50



POWER CENTRE ELECTRESAFE
specifically designed for construction sites

1.8m lead - 4 Outlets
294891

Speak to your Sales Rep today!

Melco-Lanhams

KUNDA PARK NAMBOUR GYMPIE NOOSA COOROY

MITRE 10
Home & Trade

YEARS OF EXPERIENCE

John McDougall has a long history with Lanhams Nambour branch, first starting in 1989. In conjunction with Dave Lanham and Russell Maher, John has been a key player in developing the trade business at Lanhams over the last 20 years.

John managed the trade business at Nambour for a number of years and is now looking forward to utilising his trade experience at the Melco Noosa branch in his new role as Trade Manager.

You can contact John direct at Noosa on 5455 9826.



John McDougall



Steve Harris

We welcome Steve Harris as a valuable addition to the sales team for Melco Noosa in the role of External Sales Representative. Steve has 20 years experience working in the Timber and Hardware industry from Yardman to Management positions, and more recently external sales representation. Steve has excellent technical knowledge and can offer sound advice on all aspects of building and product application.

So for great service and advice for your next project in the Noosa area, give Steve a call on 0418 714725, or email steveh@melco.com.au

ISLAND CHARITY SWIM 2008

The annual Island Charity Swim attracted a capacity field for the 11-kilometre ocean slog from Mudjimba to Mooloolaba on August 30 2008. This year more than 90 swimmers in 18, three to six-person teams and 25 individual swimmers took part including our very own Sue Lanham. Sue has been involved in the event for 3 years; entering as an individual in the last 2 and this year was the first female to cross the line.

Sue had a support crew that consisted of her husband, Tim in the kayak, Deen Saint & John McDougall in the support boat and her family watching from the shore. As a group Melco-Lanhams raised around \$1500 and the event raised a total of \$100,000!



Sue & her support crew



Peter Preston with the result from his 'site measure'

THE JOB SITE WAS THIS BIG!

A couple of weeks ago, one of our gun sales reps from Gympie, Peter Preston, was called to do an "emergency site measure" at a job in Hervey Bay on a Friday afternoon. Being the dedicated salesman he is, he was only too happy to go. I don't know about you, but I want to know that site address. Onya Pete!

P.S. The Red Emperor went 14kg

Deeno's DID YOU KNOW?

One of the most innovative products to come out of Hardies for many years is their new SCYON 'SECURA' EXTERIOR FLOORING.

No longer do you have to break your back as Secura exterior flooring is about 20% lighter than compressed sheet (per square metre) and can be carried by two people, tucked under the arm and carried like a large surfboard.

It's also tongue and grooved, which delivers engineered joints and eliminates the need for timber trimmers under these joints.

For more info please contact your local Melco-Lanhams Sales Rep.



LADIES COOKING
NIGHT IS BACK!
MORE DETAILS IN NOVEMBER
ISSUE OF 'ONSITE'

Melco-Lanhams

KUNDA PARK NAMBOUR GYMPIE NOOSA COOROY

MITCHELL'S
Home & Trade
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