



ONSITE

THE OFFICIAL NEWSLETTER OF MELCO & LANHAMS MITRE 10 HOME & TRADE

GOIN' TROPPO

Some of you may have noticed a few shipping containers in the side yard at our Nambour store, quite frequently this year. Melco-Lanhams are supplying bulk materials to 11 resort units at Island Magic Resort in Port Villa, Vanuatu.

Approximately 220 tonnes of materials have been sent in containers to create the luxury bungalows. Melco-Lanhams have the capacity to supply a board range of products to projects such as these including: all structural timbers, claddings, internal wall linings and fit out, paint, tiles and accessories, the bolts nails and screws to hold it all together, Roof Sheeting, Plumbing and Electrical items. We can even supply general household items such as the Curtains, blinds, brooms, mops and door mats. Melco-Lanhams arrange container transport, packaging, fumigation, shipping and insurance for our clients. All this is done with pleasure and ease, as exporting seems to come well within our capabilities.

We have extensive experience in supply to this type of project and have so far supplied materials to Vanuatu, Fiji and Hawaii.

If you are interested in exporting materials anywhere to the Pacific Islands or beyond please contact our Sales Manager Deen Saint for more information on 0439 856 455.

Project pictured right is located in Port Villa, Vanuatu.



TOOL OF THE MONTH



← \$429

instant delivery to your job site via our reps who will carry stock with them!



PASLODE POWERMASTER PLUS
 Designed with hardwood timbers in mind the Powermaster is the flagship of pneumatic tools. Extra large trigger, narrow nose piece, robust alloy body and magazine, the tool built for professionals. Drives 50 to 100mm nails. Interchangeable triggers for bump or sequential firing. Lightweight & well balanced to reduce fatigue.

WEB ACCESS

DID YOU KNOW? Over the last few years many account holders at Melco have enjoyed being able to access account information ONLINE, such as invoices, statements, and price lookup, via the Melco website.

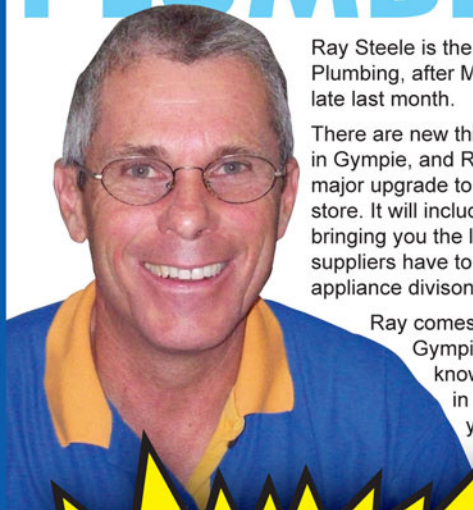
The good news now is this service is available to ALL Melco-Lanhams account customers. To get access to this fantastic service you need to register, so contact your local rep or Branch Manager via email and give them your email address. You will then receive an email with the information needed to gain access.

As you may be aware, the market for estimating, accounting and building software packages is a minefield. Melco-Lanhams has recently been exposed to "user friendly" software by Solo Assist. In discussions with the team from Solo Assist it became apparent the need for a supplier to have the ability to download a price file into an estimating program with ease. We now have a service available to download current price files for your account, through the Melco website when using this particular software. All up to date information and prices at the click of a finger - thank goodness for the internet!

For further information please contact Aaron Close from Solo Assist on 0409 485 850.



GYMPIE PLUMBING



Ray Steele is the new face of Gympie Plumbing, after Mike Preston's departure late last month.

There are new things to come for plumbing in Gympie, and Ray will be overseeing a major upgrade to the Gympie Plumbing store. It will include a new showroom bringing you the latest products our suppliers have to offer and a new appliance division.

Ray comes from our Trade Dept in Gympie, so many of you will know him already. Please drop in and introduce yourself if you don't know him already.

ACCOUNT UPDATE

WE HAVE CHANGED OUR BANK ACCOUNT DETAILS

Please deposit all future payments into the following account...

SUNSHINE HARDWARE PTY LTD

BSB: 014-650 ACCOUNT NO: 8379 24619
BANK: ANZ BRANCH: MAROOCHYDORE



STAFF PROFILE

cameron mathews

Cameron Mathews started at Noosa 2 months ago and comes to us with two years experience from Reece Plumbing as the 2IC of Coolum. Cameron's main focus at Reece was dealing directly with the trade customers including complete fit outs and quoting. He has an extensive knowledge of all the required needs for plumbing both for the DIY and especially the trade. Cameron has a background in drafting for an architect firm, and enjoys golf, surfing, and motor racing on the weekends. Drop in anytime for a friendly chat with Cameron, or you can give Cameron a call on 5455 9844 to answer any of your plumbing queries.

OUTDOOR FURNITURE



\$299

EXCLUSIVE TRADE CUSTOMER PREVIEW

7 PCE STEEL SLING SETTING
Exclusive to Melco-Lanhams
Best buy this season!

LANHAMS
Works for me!

MELCO
HARDWARE GROUP

KUNDA PARK NAMBOUR GYMPIE NOOSA COOROY

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