

ONSITE

THE OFFICIAL NEWSLETTER OF THE MELCOLANHAMS GROUP

KNOWLEDGE IS POWER

In order to give you the best advice possible, we ensure our staff are kept up to date with the latest product & industry information.

This month was no exception. Three of our Senior Sales Staff were recently flown to Sydney for a Makita Outdoor Power Equipment training course. This 2 day course extensively covered 2 stroke and 4 stroke comparisons, tool assembly, pre-delivery starting procedures and maintenance.

Covering the following categories:

- Petrol + Electric Chainsaws
- Petrol Brushcutters + Line Trimmers
- Petrol + Electric Hedge Trimmers
- Petrol Power Cuts
- Petrol Blowers + Blower Vacs
- MM4 - Makita's new 4 stroke tool range



We have a number of staff who have completed the Makita Masters Course and our Nambour branch is also a dedicated **MAKITA SHOP** giving you the largest offer of Makita power tools on the Sunshine Coast.

Our partnership with Makita also means that MelcoLanham's are able to purchase Makita products at the best prices, enabling us to passing on significant savings to our customers.

Call in to see for yourself!



TOOL OF THE MONTH

DRILL MOBILE DRIVER 18V METAL TECH X2 6349DWAE

- 3 speed all metal planetary gearbox means you have a wider range of torque to speed ratios to select from.
- For those jobs where you need extra power – hole saws, auger bits and roofing screws
- High performance ND-31 Makita motor is a two piece motor and uses rare earth field magnets and replaceable armatures
- 13mm single sleeve keyless chuck



\$369



MAKITA UB181DZ BLOWER

BONUS



Many of you will already know Jason's face, having spent over fifteen years in Retail and Trade at our Nambour Branch and, in more recent times, at Cooroy. We now have the pleasure of introducing Jason to our Gympie Store, who brings with him a wealth of experience.

Jason Kilpatrick

During these years Jason has acquired a good grounding in General Hardware and has a broad knowledge of stainless steel products, especially balustrade and associated fittings. In addition to general hardware, Jason has developed a solid knowledge base in locks and lock hardware. He is well equipped to arrange for locks to be 'keyed alike' on site at the Gympie store. In addition to this, he will be able to quote and advise on a broad range of specialist locking products and accessories available in the market place. Jobs ranging from home renovations to commercial units can be quoted on with professional advice being provided to allow the most effective outcome for clients.

Jason has extensive knowledge in the fastening industry and is able to source a range of products not normally available at the more traditional outlets.

When not at work, Jason enjoys spending time with his wife and family in the Mary Valley township of Imbil. However Jason also enjoys relaxing around the greens and fairways of Gympie and Cooroy golf courses. Having won the last 'Monthly Medal' at Cooroy, Jason is not your average golfing 'hacker' and is always in great demand when it comes to corporate golf days!



Recently at our Noosa Branch, MelcoLanham's & CSR Bradford Insulation provided an informative BBQ breakfast for our local Builders.

CSR Account Manager Steve Medhurst was on hand, answering questions relating to the upcoming changes to legislation & the home insulation incentive package being implemented by the Australian Government.

If you'd like more information regarding the incentive package, please visit www.bradfordinsulation.com.au

BRADFORD BREKKY!



Bradford™
for smarter environments

Please Note: You will be seeing the MelcoLanham's BIG BBQ Trailer from store to store throughout 2009, providing breakfasts along with industry & product information that can benefit you.



Deeno's did you know?



At MelcoLanham's, there are all sorts of decking available straight off the rack.

Our warehousing facility at Kunda Park allows us to buy in bulk, ensuring consistent stock holding and everyday competitive pricing.

From the economical treated pine decking, to 5 different types of local hardwoods :- 86x19mm Mixed Hardwoods, Spotted Gum, Tallowwood, Iron Bark and River Reds. We also have the most popular imported Yellow Balau and Merbau. If we don't have what you're looking for in stock, other specialty species are available on request subject to availability.

So for your next project, drop in to one of our five big locations and see one of the friendly team at the trade counter.

We'll be sure to provide you with the right product at the right price.

Deen Saint
Group Sales Manager
0439 856455



FOOTY FEVER!

Our very own Dean Chandler & Jamie Burns head up the MelcoLanham's Gympie Futsul Team. This is their first season and the MelcoLanham's Futsul Team are 1 win away from reaching the Grand Final.

The Semi Final and Grand Final begin on Wednesday 1st April at the The Pavillion, Gympie Showgrounds if you'd like to come along & cheer on our guys! A great effort in their 1st season. Good Luck Team!

The Gympie store has also started a Tipping Competition this year for the NRL. Vicki Luhrs in Trade Sales has showed the boys up with a 7 out of 8 record and she said that sets the trend for the season! Vicki is an avid Broncos fan and travelled to the game on Friday night with the family to keep those Cowboy fans in line. Vicki said "They were out of control but was happy with the win".

Boral Timber Flooring

THE NATURAL SELECTION

