



# ONSITE

THE OFFICIAL NEWSLETTER OF MELCO & LANHAM'S MITRE 10 HOME & TRADE

## VENTURE INTO NOOSA TRADE

MelcoLanham's Venture Drive site at Noosa has long been the home of trade for Builders in Noosa and the surrounding hinterland. Boasting a purpose built "trade" drive-through and stocked with a massive range of trade related products such as Timber, Sheeting, Landscaping, Hardware and Fasteners, MelcoLanham's Noosa is the place where the serious Builder Shops.

With Peter Perry and Steve Harris heading up the external sales team, and John McDougall leading the trade team internally, you are sure to have all of your needs catered for.

To further improve our service to our valued customers we are currently installing a new "trade counter" and improving the layout of our trade hardware, soon to be completed.

So for your next project, call in and see the team at MelcoLanham's Venture Drive Noosa, you won't be disappointed. Ph: 5455 98888 Fax: 5455 9819



Purpose Built Drive-Thru

The Noosa Trade Team

## TOOL OF THE MONTH



**\$79**

*rrp normally \$199*

### 7.2V LI-ION MOBILE PEN IMPACT DRIVER

- Impact mechanism ensures easy operation with reduced reaction
- 20Nm of torque
- Built in LED light for more illuminated accurate work
- 2 x 1.0Ah Li-ion batteries, charger, holster, 5 piece bit set & soft case.

TD020DSE / 309190

## re-introducing steve webb



Steve Webb

Steve Webb is the new Trade Manager of MelcoLanham's Nambour. The place is a little different to when Steve first started back in 1989. Originally a full time employee then going into business for himself for a short time (but continually working Sunday's) "Webby" has come full circle.

Having worked in almost every part of the store, Steve brings to this role a great deal of versatility and experience. Site Manager Paul Barber says "The amount of change that has occurred at the store in the last 12 months has been a worthwhile disruption as it will lead to our eventual goal; to concentrate on making sure that we exceed the customer's expectations. Steve and I are keen to put all our energies into ensuring that this goal is met."

Next time you are in Nambour drop in for an obligation free takeoff and quote straight from your plans. And say G'day to Webby!

# NOW STOCKING



A new range of exciting tools and accessories is now available at MelcoLanham's. The range is supplied by Kincrome along with various brands including Supatool and Finkal which has an extensive selection of hand tools, complete tool kits, storage systems, air tools and accessories.

The range is of the highest quality and would suit anyone from the home handy man right through to the serious tradesman. The range includes innovative tools such as reverse gear spanners, sonic distance measures and comprehensive shelving and cabinet storage systems ideal for both home and work shop use built to last. The best part is the Kincrome range is tough, strong and at a price that makes it one of the best value and competitive products on the market.

Do yourself a favour and come in to MelcoLanham's to see the high quality and competitive range for yourself and find the right tool to do the job at a price that won't break the bank.



Deeno's  
did you know?



## WINDOWS MADE EASY

MelcoLanham's are now an agent for one of Queensland's leading window manufacturers.

We have a vast range available at competitive prices including: Awning Windows | Casement Windows | Double Hung Windows | Sliding Windows | French Doors | Entertainer Doors | Sliding Doors.

So for that next project, be it 20 units, a new home or even a one bedroom extension, phone your local MelcoLanham's Representative and he will arrange an obligation free takeoff and quote straight from your plans.

All materials are simply invoiced to your MelcoLanham's Trading Account.

It's that easy!

*Deen Saint*  
Group Sales Manager  
0439 856 455



*Cool deal*  
**TOOL OF THE MONTH**



\*\*Free install based on one only Standard Back to Back Unit. Account customers only. Unit must be invoiced in January 2009. Other Terms & Conditions apply. See in store for entry details.

## WIN YOUR AIR CONDITIONER INSTALLED FOR FREE!

Buy any Mitsubishi Heavy Air Conditioner this month from Melco Lanham's and go into the draw to have it installed for FREE \*\*

## Christmas in Cooroy!

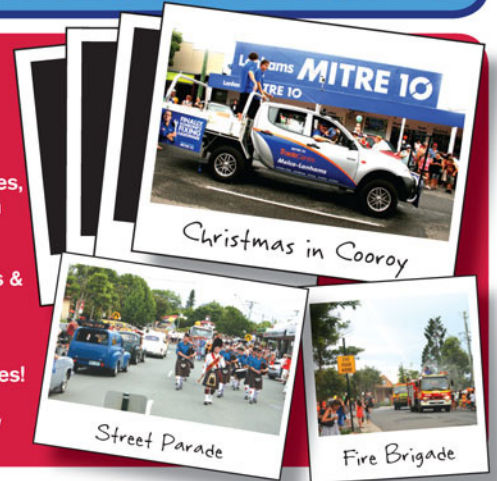
In early December, our Cooroy branch celebrated Christmas with the entire town!

Christmas in Cooroy is a free community event with loads of entertainment and activities including rides, face painting, competitions, giveaways, magician Ben Wright, afro fusion workshop, local band Rust, a Street Parade and fireworks.

This year saw over 30 entrants participate in the Street Parade, hundreds of spectators line the streets & records entries in our own sponsored Christmas Lights Competition.

With luck on our side, the summer storms held off until just after the fireworks display & despite an extremely hot day the Fire Brigade were able to keep spectators cool with a quick blast of the fire hoses!

A big thank you to all the MelcoLanham's Boys who assisted in handing out balloon's, Frisbees & many more giveaways.



Christmas in Cooroy

Street Parade

Fire Brigade

## a new year's message from the ceo...

Well, 2008 is over and what a year it's been! Melco and Lanham's merged their respective family businesses in March 2008 to form the new entity now known as MelcoLanham's. With six sites across the Cooloola and Sunshine Coast regions, the new company has put together an offer for our important trade customers that will be better equipped than ever to service your requirements.

We had a lot to do in 2008 to meet the many challenges that a merger of this size presents and I take this opportunity to thank all of our staff for their contribution. I am very proud of the MelcoLanham's team of people and look forward to working together in the coming year.

For our customers, I thank you for your ongoing support and look forward to further improving our relationship in 2009. In the coming year, we have many plans for our business including;

Significant upgrades to a number of our locations.

- Improved IT services including a unique 'website building facility' for our valued clients.
- Bringing our customers more industry news through our On-Site newsletter and other face to face events that are planned.
- Bigger specials than ever and widening the range of products and services in our business.
- Improved delivery services for specialty areas of our business such as Appliances and Plumbing.

2009 also marks the 100th year of operation for the Lanham's family business in Nambour. Having been established in 1910 as a sawmilling operation and occupying its current site since 1946 the business is recognised as a Nambour Icon. We will be running a number of activities to celebrate this milestone through the year.

On behalf of the Management and Staff of MelcoLanham's I would like to wish everyone a very Merry Christmas and Happy New Year. We look forward to a great 2009!

*Darren Gordison*



**me|co  
lanham's**

KUNDA PARK NAMBOUR GYMPIE NOOSA COOROY

**MITRE 10  
Home&Trade**